

### City of San Leandro

Meeting Date: September 18, 2017

**Staff Report** 

File Number: 17-504 Agenda Section: CONSENT CALENDAR

Agenda Number: 8.F.

TO: City Council

FROM: Chris Zapata

City Manager

BY: David Baum

**Finance Director** 

FINANCE REVIEW: David Baum

**Finance Director** 

TITLE: Staff Report for Resolution Approving the Investment Report for the Quarter

Ended June 30, 2017

#### **SUMMARY AND RECOMMENDATIONS**

Staff recommends that the City Council review and accept the investment report for the quarter ended June 30, 2017.

#### **OVERVIEW**

At June 30, 2017, the City's investment portfolio had a market value of \$121.6 million. Of the total \$121.6 million, \$76.6 million was placed with the Local Agency Investment Fund (LAIF) and bank accounts and \$45.0 million was placed in the Chandler Asset Management portfolio.

The rate of return for LAIF for the quarter was 0.92%, while the average book yield for the Chandler managed funds was 1.33%. The City's investment policy establishes three bases for the performance standard: the LAIF rate of return and the rate of return on 2-year and 5-year U.S. Treasury securities. Amounts invested in LAIF meet this performance standard. The Chandler managed funds average book yield was 1.33%, which is below the benchmark rate of return on the 2-year U.S. Treasury securities of 1.38%, and the 5-year U.S. Treasury securities of 1.89%.

Amounts invested with LAIF are essentially liquid; funds can be withdrawn with minimal notice as City operations require. The rate of return earned by LAIF generally follows fixed income security rates.

The balance of the City's portfolio is with Chandler Asset Management. These investments range from one to four years in maturity. The report notes that the City is in compliance with all provisions of the City's Investment Policy, and the City is able to meet its cash obligations during the next six-month period. The basic strategy recommended by Chandler is to gradually lengthen the average maturity of the portfolio in order to gain higher interest rates. Staff is in agreement

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with this approach, and carefully monitors maturity dates to ensure that both short and long-term liquidity needs are met.

### **ATTACHMENT**

None

PREPARED BY: David Baum, Finance Director, Finance



## City of San Leandro

Meeting Date: September 18, 2017

**Resolution - Council** 

File Number: 17-505 Agenda Section: CONSENT CALENDAR

**Agenda Number:** 

TO: City Council

FROM: Chris Zapata

City Manager

BY: David Baum

**Finance Director** 

FINANCE REVIEW: David Baum

**Finance Director** 

**TITLE:** RESOLUTION Accepting Investment Report for the Quarter Ended June 30,

2017 (reviews the activities of the City's investment portfolio)

WHEREAS, the City of San Leandro Quarterly Investment Report for the quarter ended June 30, 2017, a copy of which is attached, is presented to this Council; and

WHEREAS, the City Council is familiar with the contents thereof.

NOW, THEREFORE, the City Council of the City of San Leandro does RESOLVE as follows:

That said document is hereby accepted.





# City of San Leandro City Council Investment Report

**Quarter Ending** June 30, 2017





#### City of San Leandro June 30, 2017

#### **COMPLIANCE WITH INVESTMENT POLICY**

Assets managed by Chandler Asset Management are in full compliance with State lawand with the Client's investment policy.

Category	Standard	Comment
Treasury Issues	No limitations	Complies
Agency Issues	No limitations	Complies
Supranationals	Issued by IBRD, IFC or IADB only; "AA" rated or higher by a NRSRO; 30% maximum; 10% max per issuer	Complies
Municipal Securities	Issued by City of San Leandro and its Agencies	Complies
Banker's Acceptances	"A" or higher by a NRSRO; 40% maximum; 30% per issuer; 180 days max maturity	Complies
Commercial Paper	A-1/P-1 or highest rating by a NRSRO; Issuer rating by S&P and Moody's; Issuer must be a domestic corporation having assets in excess of \$500 million; 25% maximum; 10% per issuer; 270days max maturity	Complies
Negotiable Certificates of Deposit (including CDARS)	30% maximum (including CDARS); FDIC Insured or Collateralized 110%	Complies
Time Deposits (TD)/ Cerfiticates of Deposit (CD)	Collateralized 110%	Complies
Medium Term Notes	"A" or better by a NRSRO; 30% maximum; Issuers must be corporations organized and operating within the U.S.	Complies
Money Market Funds	Highest rating by two NRSROs or SEC registered adviser with assets greater than \$500 million; 20% maximum	Complies
Asset Backed Securities, Mortgage Backed/ Pass-Through Securities, CMOs	"AA" or higher by a NRSRO; "A" or higher for the issuer's long term debt by at least one NRSRO; 20% maximum; 5% per single Asset-Backed or Commercial Mortgage issuer; There is no issuer limitation on any Mortgage security where the issuer is US Treasury or a Federal Agency/Government-sponsored Enterprise (GSE).	Complies
Repurchase Agreements	20% maximum; 360 days max maturity; 102% collateralized; Not used by IA	Complies
Reverse Repurchase Agreements	20% maximum; 92 days max maturity; Not used by IA	Complies
LAIF	Maximum program limit; Not used by IA	Complies
Maximum Maturity	5 years	Complies

The City of San Leandro is able to meet its pool's expenditure requirement for the next six months.

#### City of San Leandro

The investment goals of the City of San Leandro are to preserve principal, to provide liquidity, and to attain a rate of return commensurate with the City's investment risk constraints and cash flow needs. Furthermore, the City is able to meet its cash obligations during the next six-month period.

### **Investment Report Performance Objectives**

The performance objective for the City of San Leandro's portfolio managed by Chandler is to attain a rate of return greater than the benchmark 1-3 Year Treasury/Agency securities over a market cycle.

### Strategy

In order to achieve these objectives, the City of San Leandro invests in US Treasury securities, federal agency securities, high quality money market instruments and high quality corporate medium term notes in accordance with the City's investment policy and California Government Code Section 53600 et seq.



## **Portfolio Characteristics**

	6/30/2017	3/31/2017	
LAIF - City Pool #98-01-809	\$63,479,625	\$50,874,344	
LAIF - Successor Agency	2,373,085	2,368,554	
LAIF - RDA 1999 Bond Proceeds #11-01-001	0	0	
LAIF - RDA 2008 Bond Proceeds #11-01-038	0	0	
LAIF - Economic Development Agency	2	2	
Passbook/Checking Accounts	10,809,693	10,811,427	
Total LAIF and Bank Accounts	\$76,662,406	\$64,054,327	
Investment Portfolio Market Value	\$44,969,189	\$44,842,668	
Total Market Value	\$121,631,595	\$108,896,995	
LAIF Quarterly Apportionment Rate	0.92%	0.78%	
2 year US Treasury Yield to Maturity	1.38%	1.27%	
5 year US Treasury Yield to Maturity	1.89%	1.93%	
Investment Portfolio:			
Average Maturity (yrs)	1.61	1.59	
Modified Duration	1.56	1.54	
Average Book Yield	1.33%	1.28%	
Average Yield to Maturity at Market	1.45%	1.32%	
Average Quality S&P/Moody	AA+/Aa1	AA+/Aa1	

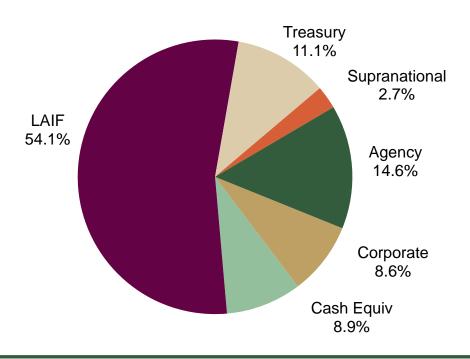
### **Portfolio Activity**

Several securities were purchased across the Treasury, Agency, and Corporate sectors of the market to extend the maturity profile of the City's portfolio to be closer to internal targets and the benchmark. The purchased securities ranged in maturity from April 2020 to January 2021. One security was called and four matured to facilitate the new holdings in the portfolio.

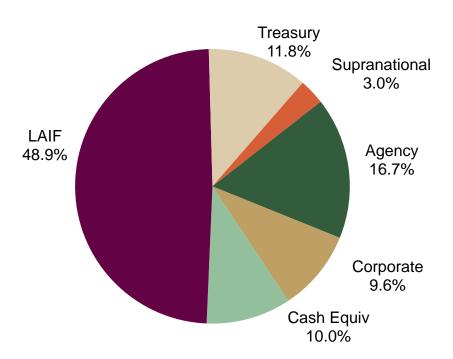


# **Sector Distribution**

June 30, 2017



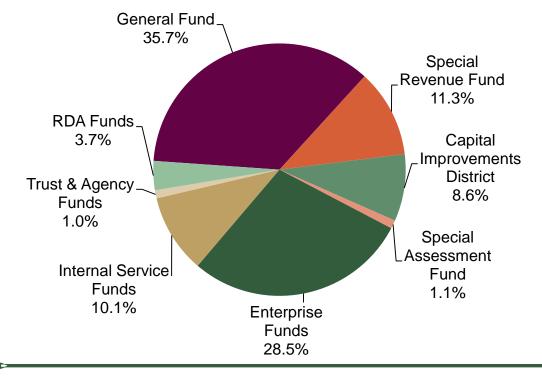
March 31, 2017



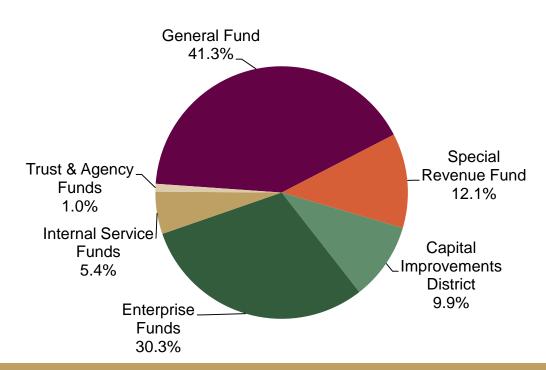


# **City Fund Allocation**

June 30, 2017



March 31, 2017





#### City of San Leandro Investments by All Types Active Investments June 30, 2017

June 30, 2017										
CUSIP	Issuer	Coupon	Maturity Date	Par	Purchase Price	Book l Value	Purchase Yield	MVACC		
LAIF SYS113	LAIF - City Pool			\$63,479,625.11	100.00000	\$63,479,625.11		\$63,479,625.11		
SYS114	LAIF - Successor Agency			2,373,085.28	100.00000	\$2,373,085.28		\$2,373,085.28		
	LAIF - Economic Development Agency		subtotal	2.34 \$65,852,712.73		\$2.34 <b>\$65,852,712.73</b>	_	\$2.34 <b>\$65.852.712.73</b>		
Passbook/Ch	ecking Accounts		Subtotal	\$03,032,712.73		ψ03,032,712.73		ψ03,032,7 12.73		
	Public Funds Checking		subtotal	10,809,693.07 <b>\$ 10,809,693.07</b>	100.00000	10,809,693.07 \$ 10,809,693.07	_	10,809,693.07 <b>10,809,693.07</b>		
Government	Issues		Subtotal	\$ 10,009,093.07		\$ 10,009,093.0 <i>1</i>		\$ 10,009,093.07		
60934N104	Government Obligations Fund Federated Investors	0.820	30-Jun-17	24,667.77	100.00000	24,667.77	0.82	24,667.77		
3137EADJ5 48126EAA5	Note FHLMC Note JP Morgan	1.000 2.000	28-Jul-17 15-Aug-17	800,000.00 475,000.00	100.00470 100.04702	800,037.63 475,223.35	0.94 1.61	803,372.00 478,928.04		
912828TM2	Note US Treasury	0.625	31-Aug-17	825,000.00	99.94894	824,578.78	0.94	826,207.80		
3133EDVU3 3133EDXA5	Note FFCB Note FFCB	1.125 1.150	22-Sep-17 10-Oct-17	750,000.00 775,000.00	99.98099 100.03443	749,857.44 775,266.85	1.21 1.02	752,254.31 777,126.99		
68389XAN5	Note Oracle Corp	1.200	15-Oct-17	400,000.00	99.99042	399,961.66	1.23	400,813.73		
74005PBC7 912828UA6	Note Praxair	1.050	07-Nov-17	450,000.00		448,992.40	1.71	450,048.60		
166764AA8	Note US Treasury Callable Note Cont 11/5/17 Chevron Corp	0.625 1.104	30-Nov-17 05-Dec-17	1,020,000.00 650,000.00		1,018,899.08 648,816.06	0.89 1.54	1,018,435.70 650,139.97		
40428HPH9	Note HSBC USA Inc	1.625	16-Jan-18	500,000.00	100.01150	500,057.48	1.60	503,891.96		
24422EST7 94974BFG0	Note John Deere Capital Corp Note Wells Fargo Corp	1.350 1.500	16-Jan-18 16-Jan-18	500,000.00 700,000.00	100.02714 100.06414	500,135.72 700,449.01	1.30 1.38	502,682.75 704,587.80		
912828UJ7	Note US Treasury	0.875	31-Jan-18	1,175,000.00		1,173,285.66	1.13	1,177,231.17		
3135G0TG8 912828H94	Note FNMA	0.875	08-Feb-18	800,000.00	99.70757	797,660.56	1.37	801,219.76		
3137EADP1	Note US Treasury Note FHLMC	1.000 0.875	15-Feb-18 07-Mar-18	1,000,000.00 965,000.00	99.98944 99.81029	999,894.40 963,169.26	1.02 1.16	1,002,352.91 965,175.47		
313378A43	Note FHLB	1.375	09-Mar-18	800,000.00	100.07032	800,562.57	1.27	804,223.02		
808513AK1 912828J68	Callable Note Cont 2/10/2018 Charles Schwab Corp	1.500 1.000	10-Mar-18	500,000.00		500,130.98	1.46 1.04	502,451.50 500,627.39		
36962G6W9	Note US Treasury Note General Electric Capital Corp	1.625	15-Mar-18 02-Apr-18	500,000.00 128,000.00	99.97163 100.01086	499,858.16 128,013.90	1.61	128,712.75		
912828K25	Note US Treasury	0.750	15-Apr-18	800,000.00	99.93816	799,505.30	0.83	797,980.70		
747525AG8 3135G0WJ8	Note Qualcomm Inc Note FNMA	1.400 0.875	18-May-18	550,000.00	99.77202 99.70190	548,746.12	1.66 1.22	550,530.99		
313379DT3	Note FHLB	1.250	21-May-18 08-Jun-18	1,050,000.00 650,000.00		1,046,869.94 650,798.89	1.12	1,047,430.88 650,280.55		
912828XK1	Note US Treasury	0.875	15-Jul-18	725,000.00	99.87326	724,081.11	1.00	724,754.67		
3135G0E33 06406HCL1	Note FNMA Callable Note Cont 7/2/2018 Bank of New York	1.125 2.100	20-Jul-18 01-Aug-18	400,000.00 500,000.00	100.04034 100.25898	400,161.37 501,294.90	1.09 1.83	401,203.30 506,860.50		
3130A6AE7	Note FHLB	1.125	14-Sep-18	975,000.00	100.23898	976,755.93	0.97	975,257.16		
912828L40	Note US Treasury	1.000	15-Sep-18	1,300,000.00		1,300,434.81	0.97	1,298,940.22		
912828L81 89236TAY1	Note US Treasury Note Toyota Motor Credit Corp	0.875 2.000	15-Oct-18 24-Oct-18	1,000,000.00 450,000.00	99.64225 100.63215	996,422.53 452,844.69	1.16 1.51	996,059.85 454,118.05		
313376BR5	Note FHLB	1.750	14-Dec-18	1,000,000.00	100.57211	1,005,721.13	1.35	1,006,214.39		
912828N22 3135G0H63	Note US Treasury	1.250	15-Dec-18	1,000,000.00	99.97499	999,749.89	1.27	999,062.45		
3133782M2	Note FNMA Note FHLB	1.375 1.500	28-Jan-19 08-Mar-19	1,000,000.00 775,000.00	99.99474 100.70932	999,947.35 780,497.22	1.38 1.07	1,005,706.75 779,600.66		
532457BF4	Note Eli Lilly & Co	1.950	15-Mar-19	400,000.00	101.40991	405,639.64	1.11	404,067.47		
30231GAD4 459058DL4	Callable Note Cont 2/15/2019 Exxon Mobil Corp	1.819	15-Mar-19	450,000.00	100.86814	453,906.65	1.30 1.02	454,185.88		
912828C65	Note Intl. Bank Recon & Development Note US Treasury	1.875 1.625	15-Mar-19 31-Mar-19	900,000.00 1,000,000.00	101.43247 100.45254	912,892.20 1,004,525.38	1.36	910,223.85 1,008,576.70		
3137EADZ9	Note FHLMC	1.125	15-Apr-19	385,000.00	100.24718	385,951.66	0.98	384,184.58		
037833AQ3 3135G0ZE6	Note Apple Inc Note FNMA	2.100 1.750	06-May-19 20-Jun-19	500,000.00 1,000,000.00	101.52101 100.72522	507,605.06 1,007,252.18	1.26 1.37	506,291.67 1,007,100.72		
3130A8DB6	Note FHLB	1.125	21-Jun-19	550,000.00	100.72322	550,885.55	1.04	547,081.98		
3137EADK2	Note FHLMC	1.250	01-Aug-19	450,000.00	99.40626	447,328.17	1.54	450,547.35		
4581X0BY3 45950KCD0	Note Inter-American Dev Bank Note International Finance Corp	1.125 1.750	12-Sep-19 16-Sep-19	500,000.00 500,000.00	100.01078 101.36074	500,053.89 506,803.72	1.12 1.12	495,025.13 504,687.58		
3137EADM8	Note FHLMC	1.250	02-Oct-19	850,000.00		850,889.44	1.20	847,950.89		
3130AA3R7 912828UB4	Note FHLB	1.375	15-Nov-19	875,000.00		873,890.16	1.43	873,847.58		
3135G0T29	Note US Treasury Note FNMA	1.000 1.500	30-Nov-19 28-Feb-20	775,000.00 675,000.00	100.04673 99.51266	775,362.15 671,710.45	0.98 1.69	767,482.50 676,690.21		
912828UV0	Note US Treasury	1.125	31-Mar-20	1,000,000.00	98.83187	988,318.74	1.57	992,475.86		
3137EAEF2 3137EADR7	Note FHLMC Note FHLMC	1.375 1.375	20-Apr-20 01-May-20	550,000.00 790,000.00	99.70196 100.83555	548,360.76 796,600.82	1.48 1.07	548,238.24 786,559.29		
313383HU8	Note FHLB	1.750	12-Jun-20	825,000.00	100.60691	830,007.02	1.54	828,564.51		
912828XM7	Note US Treasury	1.625	31-Jul-20	500,000.00	100.47027	502,351.33	1.47	503,975.16		
02665WAZ4 912828L65	Note American Honda Finance Note US Treasury	2.450 1.375	24-Sep-20 30-Sep-20	500,000.00 425,000.00	102.27191 99.35344	511,359.55 422,252.11	1.72 1.58	510,075.19 423,314.57		
00440EAT4	Callable Note Cont 10/3/2020 ACE INA Holdings	2.300	03-Nov-20	500,000.00	100.76716	503,835.81	2.05	504,703.78		
594918BG8	Callable Note Cont. 10/03/20 Microsoft	2.000	03-Nov-20	650,000.00	100.15043	650,977.80	1.95	654,435.09		
91159HHL7 912828N89	Callable Note 1X 12/29/2020 US Bancorp Note US Treasury	2.350 1.375	29-Jan-21 31-Jan-21	500,000.00 425,000.00	101.09050 99.10095	505,452.52 421,179.03	2.02 1.63	507,435.61 422,988.27		
084670BQ0	Callable Note Cont 2/15/2021 Berkshire Hathaway	2.200	15-Mar-21	525,000.00		523,866.50	2.26	532,430.21		
459058FH1 17275RBJ0	Note Intl. Bank Recon & Development	1.375	24-May-21	600,000.00	97.62709	585,762.52	2.01	588,318.72		
4581X0CW6	Callable Note Cont 8/20/2021 Cisco Systems Note Inter-American Dev Bank	1.850 2.125	20-Sep-21 18-Jan-22	550,000.00 800,000.00	97.95887 99.68648	538,773.79 797,491.87	2.36 2.20	546,074.80 812,502.82		
1										
			subtotal Total	\$ 43,563,000.00 \$ 120,225,405.80		<b>\$ 44,894,636.37</b> <b>\$ 121,557,042.17</b>		\$ 44,969,188.72 \$ 121,631,594.52		
	<u> </u>		Totar	Ψ-120,223,403.00		<del>• 121,337,042.</del> 17		<del>\$ 121,031,334.3</del> 2		